



POWERFUL

FREEHOLD MEDIATION AND INFORMATION

FACILITATING REALITY SOLUTIONS

The real estate sector has a wide expanse, having numerous streams & brooks flowing through it. Thus, many processes are involved in channelizing them in the right direction to reach desirable results, wherein authentic information is of primal importance. Realizing the importance of information in the reality sector, Freehold Mediation and Information (FMI) has been effectively providing market information and analysis of the UAE market in terms of trends, values and the future prospects of real estate developments to its clients.

Dedicated to offering services to help people with on-hold investments, delayed constructions, and cancelled projects reach a solution with their developer, and specializing in the processes of Mediation, Settlement and Asset Relocation, FMI facilitates Mediation with the developer, Litigation by way of legal action imposed on the developer and Asset Relocation to a property that is completed or nearing completion. Under

the exemplary leadership of CEO Mr. Hamad Omid Abdullah Ghasemi, the firm has been involved in settlement and asset relocations, amounting to a total value of approximately AED 1 billion. A Mechanical Engineer by education, and efficiently utilizing his 10 years of protracted experience, he has been actively involved in the field as an advisor, real estate consultant, sales director, board member and a board advisor.

INNOVATING TO SUCCESS

FMI is thriving on the rich and extensive experience of Mr. Ghasemi – amounting to 12 years in real estate, 10 years in market research and 8 years of legal experience – who played a key role in introducing the concept of unit transfers

and the process of settlements within the developers while working at the Al Masah International Real Estate Brokerage (LLC) as consultant and advisor for real estate developer companies such as Tiger Real Estate and Al Masah Real Estate Development (LLC). A true-blue entrepreneur, he established FMI at 32 and has successfully created a team of professionals involved in real estate settlements, totaling the market value of the firm to 6 billion AED.

FMI diligently carries out client interactions, extensive research and analysis, and taking advantage of the





immense knowledge of the stages such as Situation Analysis, Option Analysis and Execution, offers consultation and guidance to the real estate investors and developers in reaching a win-win solution. Successfully employing several in-house research and awareness methods, FMI ensures that the investors can be well informed about the current investment situations, projects, markets and can have an overall understanding of the investment value.

The firm also has a mediation team whose role is of utmost significance and considering the fact that lack of license for mediation activities can put the investors at risk, FMI has collaborated with the real estate consultants to cover the commercial negotiations and legal consultants to cover the contract terms, negotiations and preparations.

FMI's expertise at Asset Relocation has largely impacted and benefited its several clients who have been facing issues with their developers. The firm also holds credit of establishing a platform where, in case of disputed projects, clients can be easily transferred from one developer to another with an active and reliable project. Owing to its excellence in innovation, FMI has established itself as a renowned name in the reality sector of the UAE and has successfully retained the trust of investors.

QUANTUM LEAPS

- Managing 2,700 units individually enclosed to 10,000 units from real estate developments
- Affiliated with 100 law firms & 250 real estate companies locally & internationally

